

SmartSM Product and Quotation Configurator With Aras Innovator PLM



Dr Maier CSS GmbH&Co.KG URL: www.maiercss.de
 Am Sohlweg 6 Email: info@maiercss.de
 DE 76297 Stutensee Phone: +49 7244 947 100
 Germany Fax: +49 7244 947 105

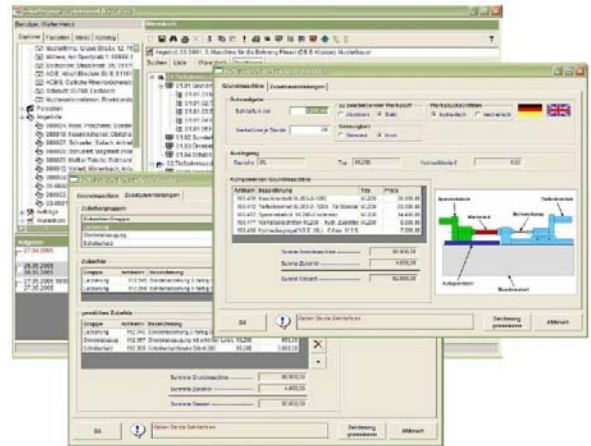
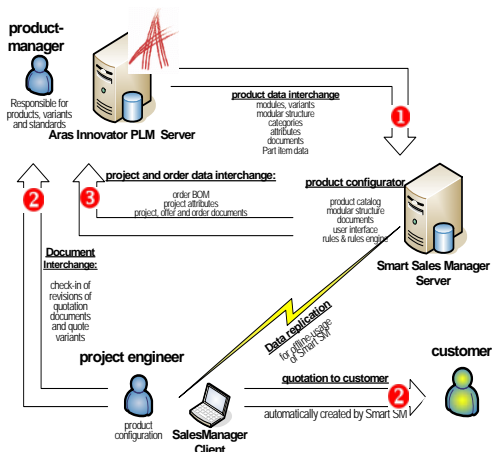
ACBIS Smart Sales Manager (Smart SM) is a rule based product configurator to simplify sales process of complex product variants. ACBIS is a partner of proven CRM solutions with powerful product configuration and variant management for manufacturing industries in Europe (www.acbis.de).

Aras Innovator PLM drives processes of innovation and introduction of new ideas, designs, products and variants. Product data, technical properties of variants, documentations, production data etc. are completed, released, published and controlled by Innovator PLM.

The number of product variants is growing in nearly each company. Product management by Aras Innovator and product configuration, as well as quote calculation by ACBIS SmartSM enable the configure-to-order (CTO) and assemble-to-order (ATO) sales and production strategy of the enterprise. Standardized components and rule based product configuration reduce the quantity of special customized solutions. The benefits are lower production costs and better product profitability.

Product families, variants and components with item part data, attributes and documents are managed in Aras Innovator PLM system. By Aras Innovator PLM release process all relevant product data and structure informations are sent to the SmartSM-database.

The ARAS - SmartSM integration by MaierCSS grants the interchange of consistent product data, structures, attributes and documents.



The configured quotation will be checked-in to the Aras vault as a document referenced to project folder and customer coordinates. In case of PO the BOM of last quotation will be sent to Aras BOM with reference to existing part items und to customer project.

The Aras Smart SM integration leverages sales and engineering processes. Quotation configuration uses standard components and product rules. The handover to order fulfilment process is more efficient.

Prerequisites:

- Aras Innovator Version 9.2.x
- ACBIS Smart Sales Manager 1.2
- MS SQL Server 2008
- Client: MS internet Explorer 8.0
- Server: MS .NET 2.0, IIS 5+
- Operating System:
Client: MS Windows 7, MS Vista, MS Windows XP
 (32-bit and 64-bit technology supported)
Server: MS Windows 2008

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