



# SofTech

## SofTech's PLM Solution Services

SofTech's PLM Solution Services are designed to engage companies of all sizes by providing expertise beginning with the business process assessment and requirements discovery phases through the implementation and follow on support phases.

SofTech has been delivering first class Product Lifecycle Management (PLM) solutions and services for over 20 years. Our team focuses on enhancing our customers' product design and development productivity and hence, their profitability and competitive effectiveness. Where many companies have come and gone, SofTech's business remains steady and strong. We are proud of this achievement which we attribute to an intense focus on helping to build our customers' success through exceptional products, services, responsiveness, and support.

Companies that implement a PLM solution realize tremendous efficiencies in the product development and manufacturing processes which lead to improved business performance that positively impacts the bottom line. SofTech is focused on helping companies meet business objectives by providing the following PLM Solution Services:

- **Business Process Assessment**
- **Requirements Discovery**
- **Conference Room Pilots**
- **Project Management Approach**
- **Legacy Data Migrations**
- **Business System Integrations**
- **Supply Chain Integrations**
- **Application Integrations**
- **Custom Software Development**
- **Training and Support**

## Business Process Assessment

**Business Process Assessment** enables your organization to leverage SofTech's expertise and real-world implementation knowledge. Our skilled consultants will review existing business processes and identify areas for improvement. Additional services would include engaging your team to define the process strategy and leadership as well as the process design, execution, outputs, integration, documentation and training details to ensure best practices throughout the organization.

## Requirements Discovery

**Requirements Discovery** that fully supports the business objectives that the PLM solution is to meet is essential. Leverage SofTech's knowledge at the onset of a PLM solution discovery process to provide concise project planning, definition of requirements, analysis of business improvement metrics for return on investment calculation and documentation of the PLM project scope and implementation plan.

## Conference Room Pilots

**Conference Room Pilots** provide a low risk opportunity for you to prove how a PLM solution can streamline your product development efforts, while educating everyone involved. In addition to incorporating a pre-defined solution evaluation check-list and acceptance criteria, SofTech personnel will oversee the installation and configuration of a PLM Pilot using your company's product data in your environment.

## Project Management Approach

**Project Management Approach** and planning is a critical part of any business. Companies that produce many products are faced with challenges ranging from meeting schedules and deadlines to working within budget. As companies integrate a project management approach for business process improvement initiatives, SofTech uses a similar approach for its PLM services. With extensive expertise in defining the scope of the PLM project and determining the best methods for implementing the appropriate PLM solution, SofTech is focused on meeting your requirements and exceeding expectations.

## Legacy Data Migrations

**Legacy Data Migrations** are an important part of the PLM project scope. With decades of experience working with Enterprise applications as well as CAD data loading and management, SofTech consultants have expertise in assessing existing databases structures, creating a migration plan and developing data extraction tools and scripts. SofTech data migration projects include Access, IntraLink, SmarTeam, MatrixOne, TeamCenter, and Windchill databases.

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## Business System Integrations

**Business System Integrations** between PLM and ERP are a necessity within any organization today. SofTech has a proven methodology for working with customers to define the solution requirements, identify the most efficient and cost effective integration approach and execute the integration across an array of business systems.

## Supply Chain Integrations

**Supply Chain Integrations** positively impact the product development process through collaboration and shared information. Systems are only as good as the information they contain and that applies doubly to SCM. Integrating PLM and SCM provides tracking demand, supply, manufacturing status and logistics while providing real time visibility, notifications, and automation between these two enterprise solutions.

## Application Integrations

**Application Integrations** connect your company's systems and play a critical role in improving efficiencies through automation of business processes and improved communication. Utilizing application toolkits, partner relationships and years of development expertise, SofTech has developed, marketed and sold application integrations to a number of MCAD, ECAD, PDM, and PLM solutions.

## Custom Software Development

**Custom Software Development** is a cost effective method of enhancing and extending the capabilities of your PLM software. Take advantage of SofTech's experience and knowledge in developing specific applications based on your company's requirements and business strategy. As your product solution partner, SofTech has the answers to improve efficiency with tailored solutions that better connect your resources and information.

## Training

**SofTech Training Services** combine classroom lectures with real-world lab exercises. Courses are designed to help you master the basics, explore the details, and get a jump on new release functionality directly from the experts, with a comprehensive suite of courses to support your successful implementation.

## Support

**SofTech Customer Support Teams** are highly specialized and well-trained to answer your questions and assist you in any situation. Resolutions are handled quickly and with sensitivity to your needs in order to keep your business running at its optimum efficiency.



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