



*ACE 2011 International*

# Intro to Aras Solutions

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# Aras Overview



Business	Next Gen Enterprise Software Solutions
Company	Global Organization, PLM Execs & Technologists
Product	Aras Innovator® Suite
Out-of-the-Box	Comprehensive Enterprise PLM <ul style="list-style-type: none"><li>▶ NPDI    New Product Development &amp; Introduction</li><li>▶ CMII    Configuration &amp; Change Management</li><li>▶ APQP    Advanced Product Quality Planning</li><li>▶ PDM    Product Data Management</li></ul>
Advantage	Highly Adaptable, Extensible, Upgradable
Innovation	Advanced Model-based SOA Technology
“Secret Sauce”	

# Aras Customers



MOTOROLA



TEXTRON



LOCKHEED MARTIN



Rolls-Royce



NEW ERA OHIO, LLC



uponor

DELPHI

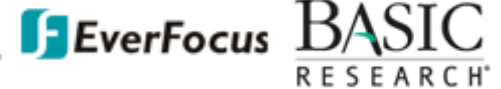


NSK



communications

xerox



ZyXEL



Esterline

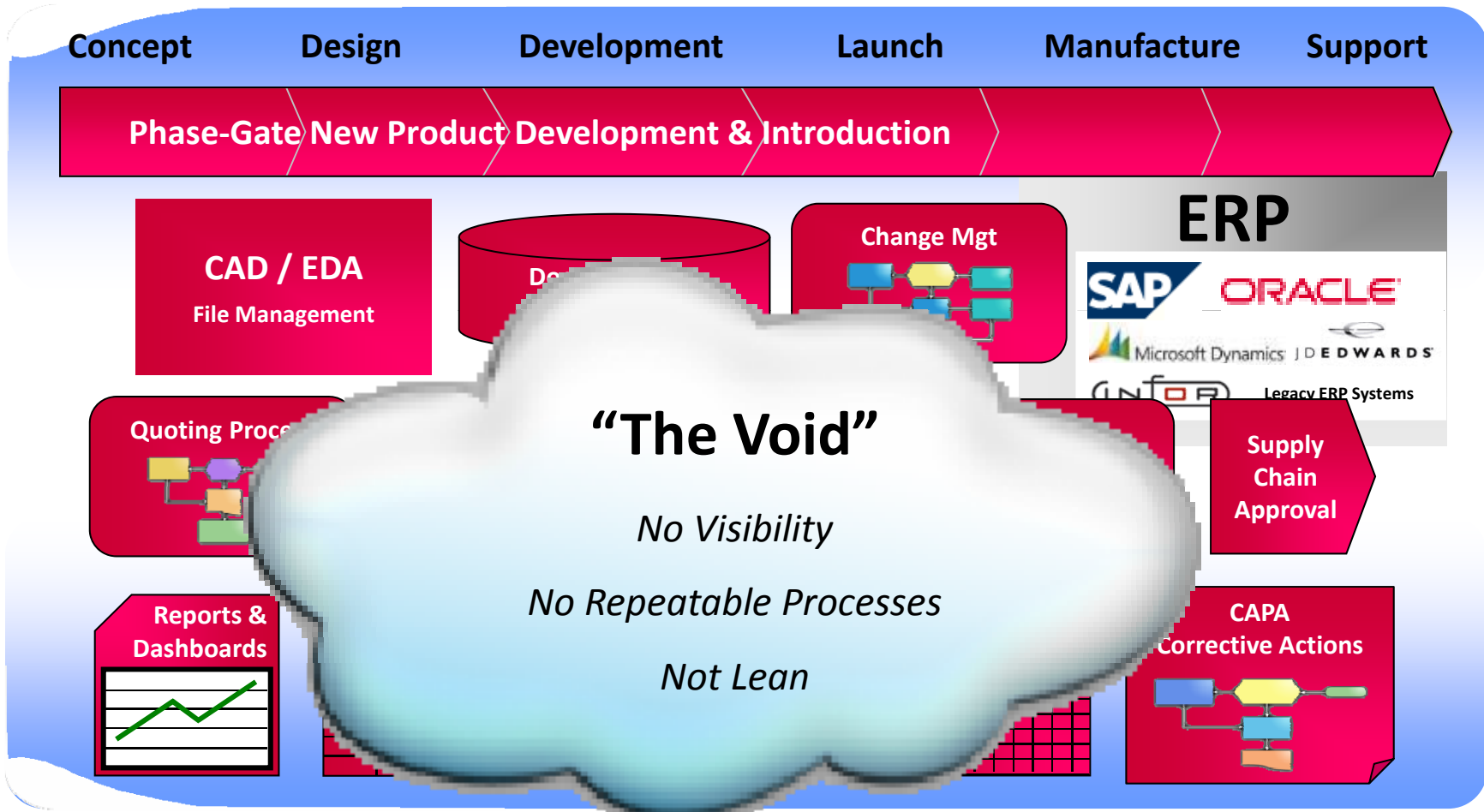
Aerospace and Defense



VANGUARD™

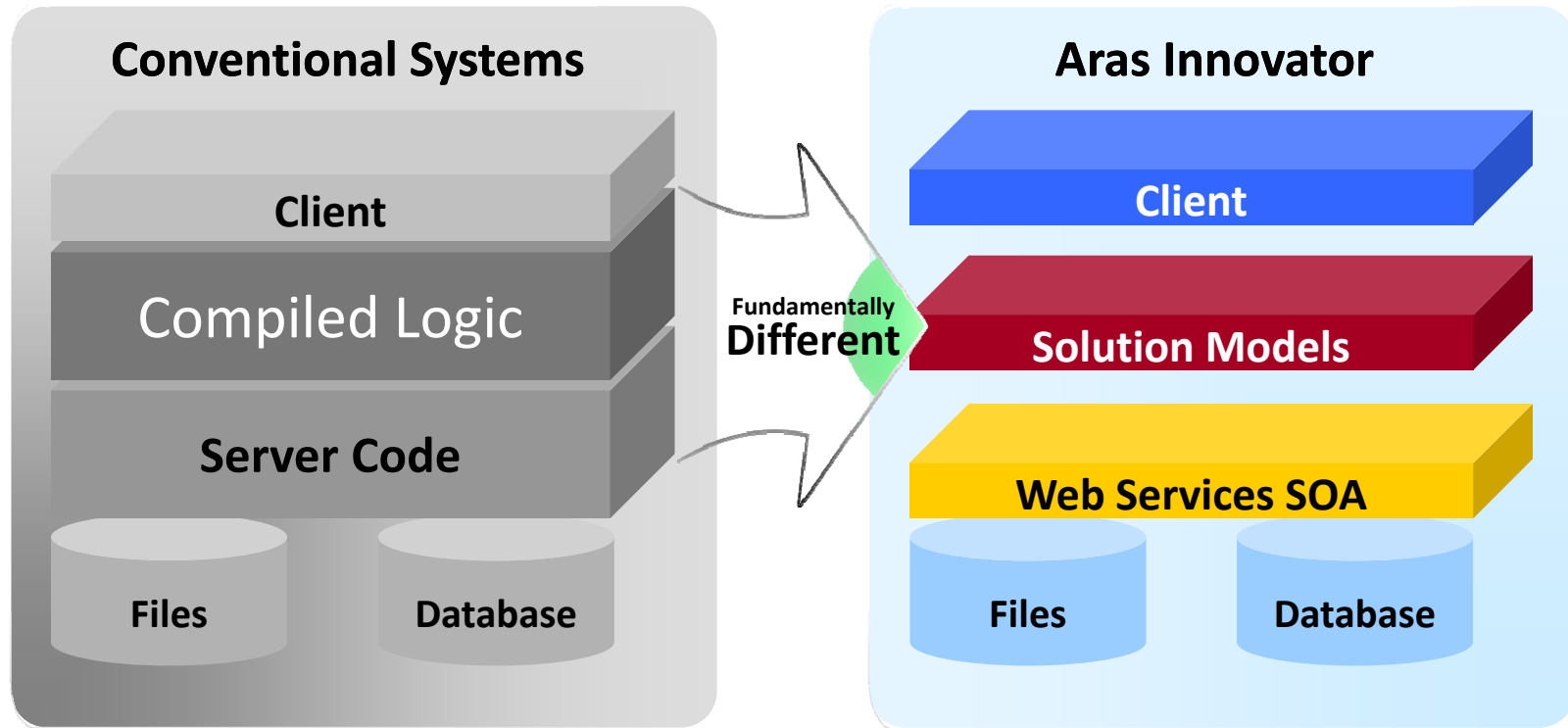


# Enterprise PLM Processes



**aras**  
**INNOVATOR**®

# Technology Innovation



Benefits

## Unmatched Flexibility

Graphical Drag & Drop Real-Time Changes Without Complex Programming

## Unparalleled Upgradeability

Technology Separation Enables Quick & Easy Upgrades Without Impacting Customizations

# Extend & Replace



- Integrate to PLM / PDM and Legacy to Extend
- Use Aras to Provide Full Featured Enterprise PLM Corporate-wide
- Replace Existing PLM / PDM When Ready to Consolidate & Standardize



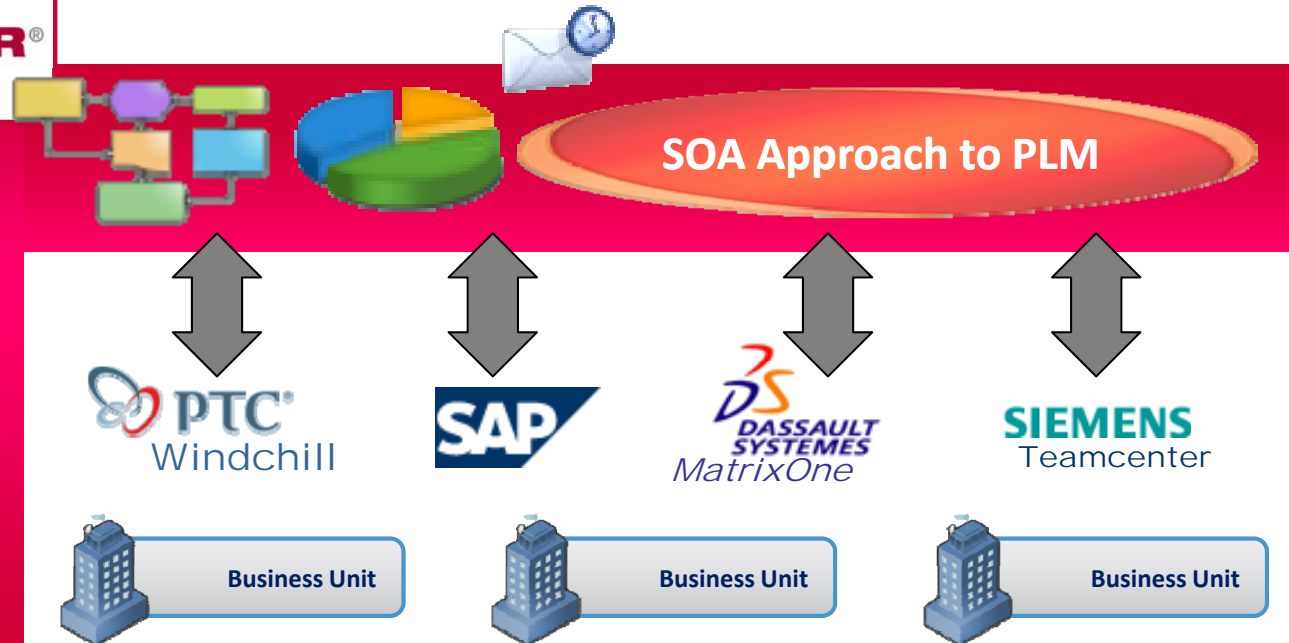
aras  
**INNOVATOR**<sup>®</sup>



Full PLM  
Functionality



Business Unit



# Enterprise Open Source



## INCLUDED

- ✓ Enterprise Production Ready
- ✓ Complete Solution Access
- ✓ Unlimited Users

## BENEFITS

- ✓ Freedom from Licensing
- ✓ No PLM License Expenses
- ✓ No Users, No Modules, No Servers

# Optional Services



## aras UNLIMITED™

Comprehensive Subscription Packages

Consulting

Deployment Services  
Process Consulting

**Enterprise Confidence**

**Deployment Success**

Training

Administration

**Continuous Optimization**

Comprehensive & Complete

- Security Updates, Service Packs
- Microsoft Certified Versions
- Live Hotline & Online Support
- Dedicated Support Engineer
- Discounted Consulting & Training
- Additional Productivity Tools
- Enterprise Software Upgrades

**Discovery Workshop**

Clarifies Requirements  
Project Phasing

Prioritized  
Project  
Plan

Deployment Scope Pricing

Enterprise Corporate Small Business Workgroup	Packages to fit all different size & scope deployments
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# Solution Demo



## ▶ Aras Innovator

- User Experience
- User Interface

*Easy-to-Learn*

## ▶ Solutions

- Product Lifecycle Management
- Enterprise Quality Management
- Global Supplier Management

*Easy-to-Use*

## ▶ Administration

- Item changes
- Form changes
- Process changes

*Easy-to-Change*

# Questions?



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# Intro to Aras Solutions Demonstration

Marc Lind

Aras

