



Solutions for Performance Driven Companies



MODEL-BASED SOA
technology

Aras Community Newsletter -- May 2010

www.aras.com -- Share with friends & colleagues >> Forward this email

in this issue

- HIGHLIGHTS - Aras Community Event 2010 International
- NEWS - PLM Buyers Must Demand More from PLM Suppliers
- FEATURED PROJECT - Spanish Language Pack
- UPCOMING EVENTS - Processia Seminar, CMPIC, CMII Europe 2010
- TRAINING - Upcoming Sessions
- DOWNLOADS - Recent Installs

Was great seeing everyone out at the international ACE 2010 conference earlier this month. We've got [write-ups, slides, solution demo videos, pictures](#) and a lot more in this months newsletter + links to solutions and materials that can help your business get to the next level in your global PLM strategy.

HIGHLIGHTS - Aras Community Event 2010 International



Earlier this month we held our 2010 international Aras Community Event out at Motorola's global headquarters. They're really great hosts, and we owe a BIG "Thank You" to all the Moto people who helped make it happen. We really appreciate everything.

Thanks and kudos also to all the Corporate presenters and the participants in the Community Solution Showcase. The agenda included some excellent info on user implementation

successes:

- **Lear Corporation** - Global PLM rollout and legacy PLM replacement
- **Basic Research** - Recipe Management, Product Development and Quality
- **MiTek Corporation** - Enterprise-wide PLM, ISO Quality Management, Voice of The Customer, Personnel Skills Tracking and more
- **XEROX** - Worldwide PLM / NPDI, Environmental Compliance for RoHS & REACH, Design For Six Sigma (DFSS), Product Launch and a wide array of dashboards, charts, reports and analytics
- **Carestream Health** - Explained their global PLM vision, why they needed a new PLM backbone, and how they went about evaluating all the latest PLM solutions (and ultimately picked Aras :-)

We've [posted ACE 2010 highlights and all the slides on the blog](#). The *Collaborate & Contribute Award* winners are recognized there as well. In fact, "Congratulations" are in order to the winners as well as everyone nominated - the entire corporate community is benefiting from their contributions.

The *Community Solution Showcase* turned out to be a really popular session. People got 10 minutes to get up and share their community solutions - Live Demos, Videos, Screenshots, Slides... It gave the audience a really fast way to see a lot of the different community solutions that have been developed from Pro/ENGINEER and SolidWorks CAD integrations to the Siemens PLM Teamcenter connector, the UML utility and a lot more.

[All the Community Solution Showcase slides and videos have been posted](#) and there are some good videos of the main presentations as well.

Overall, the feedback has been unanimous... this was the best ACE conference yet and the corporate networking during the breaks and the reception was great. I had a lot of fun and hope you did as well.

And if you couldn't make it... no problem, check out the presentations, videos, pictures, etc. and you can always join us at next year's event. There's also going to be a number of smaller local / regional ACE sessions in the second half of the year... in fact, let me know if you'd like to host or present, we're organizing them now.

[ACE Highlights, Slides, Pictures and more](#)

NEWS - PLM Buyers Must Demand More from PLM Suppliers

In case you missed it, there was a pretty good article in the Siemens PLM Community recently on the state of PLM today and what's needed for global companies to achieve breakthrough results. Here's an excerpt:

Anyone familiar with lean manufacturing will understand the concept of Kaizen, or incremental improvement. I was recently introduced to the concept of Kaikaku, which means radical improvement or change. Naturally, I thought about how Kaizen and Kaikaku, or incremental versus breakthrough improvement, apply to my world of product lifecycle management (PLM)...

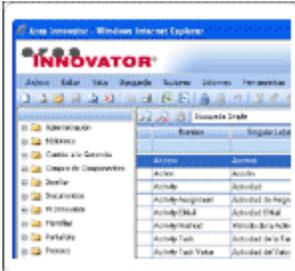
For too long traditional PLM has put all the risk on the customer, requiring huge upfront investment in software, locking customers in and leaving them to hope it all works in the end. Anyone who has been through a major PLM implementation can tell you this usually results in over promising and under delivering on the part of the vendor and additional investment on the part of the customer.

What if the risk was shared evenly between the vendor and the customer? What if, instead of a large initial investment, payments were spread out over the life of the implementation?...

Couple this approach with a licensing model that encourages system expansion instead of prohibiting it and you have a far more equitable arrangement that removes much of the tension that exists between PLM vendors and their customers. This approach also ensures that PLM vendors keep innovating and providing value on an ongoing basis, which would help forge stronger, longer lasting vendor-client relationships and enable customers to drive breakthrough improvements.

[Read the full article](#) (free Siemens PLM Community logon needed)

FEATURED PROJECT - Spanish Language Pack



This month's open source community solution project is the new Spanish Language pack.

If your company needs to collaborate in Spanish because you have operations in Spain and Latin America and have Spanish speaking employees (or suppliers and customers for that matter), then you will want to get this language pack.

Now for those of you who don't know (or maybe forgot), Aras Innovator has single-system multi-language internationalization capabilities. What that means is that you can run Aras in multiple different languages at the same time... yes, you read that right: One Installation, Many Languages.

Multi-language also applies to both the solution screens / labels AND end user data. For example, users in the USA see the Part Master in English, users in Argentina and Spain see the data in Spanish, and users in China see Chinese.

This is something that a lot of other (major / big name) PLM systems have trouble with. So, if true international collaboration is important to your global competitiveness, make sure to include multi-language single system capabilities for both screens & data as a requirement during your PLM evaluation (and don't just take the sales guy's word for it - you wanna see it running!)

Special thanks go out to Ana Turner for this translation! She did a phenomenal job on this project and in record time. If you'd like to contact her directly (she's available for contract work), she can be reached at aneturner1 at gmail dot com

[Check out the Spanish Language pack](#)

UPCOMING EVENTS - Processia Seminar, CMPIC, CMII Europe 2010

Innovation Management within Your Business' Reach - Laval, Canada - June 3, 2010

Come find out about open source Product Lifecycle Management and familiarize yourself with the concepts to support your PLM strategy, processes and project. Peter Schroer, Aras president & founder, will be joining Processia Solutions in Canada to talk about the advantages gained and successes achieved using an enterprise open source approach to PLM.

[Processia Seminar - - Agenda & Registration](#)

CMPIC Dynamics & Implementation - Andover, MA - June 7 - 10, 2010

CM Dynamics & Implementation courses are designed to provide a detailed overview of CM planning, naming conventions, numbering practices, baselines, change control, traceability, status accounting, and more. The CMPIC classes explain the role of CM in the organization.

[CMPIC Foundations & Structures - - Agenda & Registration](#)

CMII Europe 2010 - Amsterdam, The Netherlands - June 21 - 23, 2010

Join us this June in Amsterdam for CMII Europe. The conference brings together companies from around the world to discuss how CMII configuration & change management is applied in global companies from across a variety of industries. This year speakers will include Boeing, Delphi, Eurocopter, Fokker Aerostructures, Marengo Swisshelicopter, US Navy SPAWAR and numerous others. You can meet some of our European team members and find out more about advanced CMII configuration management with Aras and the new CMII Enterprise solution as well.

[CMII Europe 2010 - - Agenda & Registration](#)

TRAINING - Upcoming Sessions

Training combines hands-on exercises, overview presentations, and discussions so that participants achieve an in-depth understanding of the topics.

Get the education you and your team need for success with the Aras solutions.

Regularly scheduled training sessions are **FREE for Aras Unlimited subscribers**.

United States

June 21 - Aras Configuring Solutions (5 days) - Boston, MA

July 19 - Aras Configuring Solutions (5 days) - Boston, MA

Japan

June 14 - Aras Innovator Administration - Tokyo

June 16 - Aras Innovator Workflow - Tokyo

June 17 - Aras Innovator Developer & API - Tokyo

July 14 - Aras Innovator Administration - Tokyo

July 16 - Aras Innovator Workflow - Tokyo

July 17 - Aras Innovator Developer & API - Tokyo

China & Taiwan

June 3 - Aras Innovator Solutions & Administration - KunShan

June 5 - Aras Innovator Solutions & Administration - WuHan

June 7 - Aras Innovator Developer & API - ChengDu

June 10 - Aras Innovator Administration - Taipei

June 15 - Aras Innovator Solutions & Administration - ChengDu

June 17 - Aras Innovator Developer & API - KunShan

June 24 - Aras Innovator Developer & API - Taipei

[Course Descriptions, Calendars, and Registration](#)

DOWNLOADS - Recent Installs

AgriChem
AGS International
Alstom
Apriso
Arvin Meritor
Atos Origin

Sandia National Laboratories
Shaanxi GLNPU Co., Ltd., China
Shanghai Huaqin
Siberian Federal University
Sikorsky
Silicon Microstructures

Avotec Inc.
AXIO Corp.
Ayrshire Electronics
Beijing Baixiang Technology
Beijing Care Corporation
Brakes India Limited
CAE
Carestream Health
Celxpert Energy
COMPAL
Cooper Power Systems
Cytori Therapeutics
Donaldson Company
EDS
Eli Lilly
Emerson
Foxconn
FUJI XEROX
GETRAG
Hitachi
Infosys
ITT Defence
KDDI Deutschland GmbH
KLÖCKNER DESMA
Cummins
Mahindra Satyam
Mishor Systems
Moog GmbH
Nihon Information
Palex Medical
Rancore
Rosenboom Machine & Tool
Ruhr-Uni Bochum
Sadiel, S.A.

Stecher GmbH
Studio27 Auto Upholstery
Sunburst Electronics
Suzhou Jinshang
Tata Technologies
TCS
TDK株式会社
Technische Universität Kaiserslautern
Tejas Networks
Textron
Thermo Fisher Scientific
Tulo Laboratorio
University of Bacau
University of Bologna
Virtual Logic Systems
Wipro
Xerox
Yahoo!
Yamauchi
Zoe Electronics
コベルコクレーン株式会社
ザイオソフト株式会社
デジタルプロセス株式会社
ナブテスコ株式会社
上海钱登实业有限公司
住友セメントシステム開発株式会社
住宅オペレーションセンター
応用技術 株式会社
株式会社ネオシステム
株式会社フコク
株式会社ユーシン
苏州金商科技发展有限公司
荏原冷熱システム株式会社
钱登实业有限公司

More Info

Visit: <http://www.aras.com>

Email: info@aras.com

[Forward email](#)

✉ [SafeUnsubscribe®](#)

This email was sent to mlind@aras.com by mlind@aras.com.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by

