



## Aras Community Newsletter -- September 2011

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If you're considering going to ACE Germany or ACE Japan, now's the time to [Register](#)... and if you can't make those events, you can still catch up with us at a number of other conferences in the next couple months. Lot's of opportunities to find out how Aras can help you achieve global PLM success.

### REGISTER NOW - Aras Community Event (ACE) 2011 Germany



Join us on October 19th in Bad Soden, Deutschland for this year's ACE Germany. It will be a great opportunity to learn more about Aras and to connect & collaborate with other leading companies about PLM strategy with the Aras solutions.

This is a German language event that includes a great line up of speakers presenting on their PLM initiatives and best practices using Aras.

Presenting about "Komplexitätsmanagement und PLM" will be the respected Prof. Dr.-Ing. Martin Eigner, and key sessions by Martin Karrer - Leitung Engineering bei der Hakama AG und Rolf Hüsemann von der GETRAG FORD Transmissions GmbH.

You will have the chance to meet in person and hear Peter Schroer, Aras CEO, Martin Allemann, Aras SVP Global Operations and other Aras team members.

#### Veranstaltungsort:

RAMADA Hotel Bad Soden  
Königsteiner Straße 88  
65812 Bad Soden, Deutschland

[Registration Required - No Fee](#)

#### Inhalte der Veranstaltung:

Austausch von Geschäfts- und Technologie-Themen. Trends, Lösungen und Visionen rund um das Thema "Innovation". Bedienen Sie sich dieser außergewöhnlichen Kommunikationsplattform und informieren Sie sich anhand zahlreicher Praxisbeispiele über neueste Innovationen im PLM-Umfeld.

#### Themen:

- Aras Momentum Update
- Von PDM zu PLM
- World of the Possible

- Aras Innovator Vision & Roadmap Update
- Aras Innovator Enterprise Solutions im Einsatz
- Community Solutions

#### Teilnehmerkreis:

Unsere Veranstaltung spricht alle Organisationsgrößen an, von der Geschäftsführung in Großunternehmen über Bereichs- oder Abteilungsleiter in mittelständischen Betrieben bis zu IT-Profis in Start-ups.

Sie erhalten wertvollen Informationen die Ihnen und Ihrer Organisation bei der Realisierung der Geschäftsziele helfen.

#### [Agenda & Registration for ACE 2011 Germany](#)

#### TIPS - "How to Video" for Installing Aras

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We realize that even the most sophisticated IT professional is going to have questions when downloading and installing our enterprise PLM suite:

- How should I prepare the server before installing Aras?
- What configuration settings are going to be important?
- Can I finish this before lunch? (Yes :-)

To help with these questions and others we've prepared a simple video tutorial.

[VIDEO: Aras Installation Tutorial](#) - (20 mins) - Review this just before installing Aras Innovator

When combined with our [step-by-step installation & set-up documentation](#), this video is a powerful tool for taking you from download curious to ready to create your first user.

#### NEWS - Open-Source and PLM Marketplace Maturity

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This month there was a good article by CIMdata on the PLM/CAD community web sites titled "[Open-Source and PLM Marketplace Maturity](#)" (login needed) which explains the benefits for companies and the implications for the PLM market that are resulting from the business model innovation inherent in open source.

It's got some important information in it about the transformation going on in the PLM marketplace so I [did a quick blog](#) where I included some excerpts along with related comments.

I believe that what's really being talked about at the end of the day is innovative technology (i.e. Aras PLM platform & solution suite) finding an innovative business model to 'break the shackles' of proprietary lock-in (both on your systems and your wallet)...

The open approach used by Aras (aka Red Hat-style subscription structure) gives companies a whole series of benefits over & above the cost advantages achieved by eliminating PLM license expenses including:

- Improved Time-to-Value / time to achieve positive payback
- Reduced Project Risk / predictable fixed cost
- Significantly better Return On Investment (ROI)

It means that your company is able to get the best PLM solution for complex EBOM / MBOM scenarios and complicated Product Development processes in a structure that gives you complete flexibility and control over your own destiny as well.

Oh yea, and you don't have to worry about licensing schemes, lock-in restrictions and runaway costs either.

That's why open source is transforming the PLM industry and why companies like yours all over the world are benefiting. Check out the article and my post and let me know what you think.

## **UPCOMING EVENTS - ACE Japan, CMII, CMPIC, CIMdata**

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**ACE Japan** - Tokyo, Japan - October 14, 2011

立情報システムズでは10/14(金)に本社(品川-最寄り駅JR大崎駅)にて、ソリューション内容をご紹介します無料セミナーを開催いたします。この機会に是非日立情報システムズのAras Innovator導入ソリューションをご検討下さい。立のノウハウをフルに活用した安価・短期でのPLM導入ソリューション  
立情報システムズでは、PLMパッケージソフトウェアの導入ノウハウやERP、SCM、CRM等多くの基幹システムの導入実績を持っています。立のノウハウを集約したシステム導入手法により、安価・短期間でのシステム導入サービスをご提供致します。また、システム間連携においてはAras InnovatorとSAP R/3間でのBOM連携や各種マスタ等の連携、既存システムとの連携によるデータの一元管理を実現する事で、お客様課題を解決し、製造コスト削減を実現致します。

[\*\*ACE Japan - - Agenda & Registration\*\*](#)

**CMII International Conference 2011** - Las Vegas, NV - October 3 - 4, 2011

Visit us at the Institute of Configuration Management's international conference which will provide companies from around the world with expert information and case study examples on how to implement the CMII best practices for configuration & change management.

[\*\*CMII International Conference 2011 - - Agenda & Registration\*\*](#)

**Boeing / Northrop Grumman Global PLM & Product Data Interoperability Summit (GPDIS)** - Chandler, AZ - November 8 - 10, 2011

Join us in November at the Boeing / Northrop Grumman Global PLM & Product Data Interoperability Summit (GPDIS). This event covers a wide range of topics on product lifecycle management (PLM) systems and services oriented architectures (SOA), and includes international participants from both Boeing & Northrop Grumman, as well as, a number of other global enterprise leaders. Aras CEO, Peter Schroer, will be presenting during the main session on how open source is transforming enterprise PLM.

[\*\*GPDIS 2011 - - Agenda & Registration\*\*](#)

### **CMPIC Configuration Management Training**

CMPIC courses are designed to provide a detailed overview of CM planning, naming conventions, numbering practices, baselines, change control, traceability, status accounting, and more. The CMPIC classes explain the role of CM in the organization.

#### Upcoming Sessions

CM Foundations - Andover MA - Oct 3 - 4  
CM Structures - Andover MA - Oct 5 - 6  
CM Dynamics - Andover MA - Oct 24 - 25  
CM Implementation - Andover MA - Oct 26 - 27  
CM Foundations - Toronto ON - Oct 17 - 18  
CM Structures - Toronto ON - Oct 19 - 20  
CM Dynamics - Toronto ON - Nov 7 - 8  
CM Implementation - Toronto ON - Nov 9 - 10  
CM Foundations - Minneapolis MN - Oct 31 - Nov 1  
CM Structures - Minneapolis MN - Nov 2 - 3  
CM Dynamics - Minneapolis MN - Nov 28 - 29  
CM Implementation - Minneapolis MN - Nov 30 - Dec 1

[\*\*CMPIC Training Schedule - - Agenda & Registration\*\*](#)

## **CIMdata PLM Certificate Program**

CIMdata's PLM Certificate Program on enterprise PLM best practices provides you with an in-depth PLM education. The training is comprised of 9 sessions delivered over a five-day period through a series of lectures, case studies, tests, and individual as well as group exercises.

### Upcoming Sessions

Amsterdam, The Netherlands - October 24 - 28

Santa Clara, CA - December 5 - 9

### [CIMdata PLM Certificate Program - - Agenda & Registration](#)

## **TRAINING - Upcoming Sessions**

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Training combines hands-on exercises, overview presentations, and discussions so that participants achieve an in-depth understanding of the topics.

Get the education you and your team need for success with the Aras solutions. Regularly scheduled Aras training sessions are **FREE** for companies with an active Aras subscription.

Also, a series of new online training tutorials by Aras partner TAG Consulting are available at [PLM-Training.com](http://PLM-Training.com)

### **United States**

Oct 17 - Aras Configuring Solutions (5 days) - Boston, MA

Oct 31 - Aras Developing Solutions (4 days) - Boston, MA

Nov 14 - Aras Configuring Solutions (5 days) - Boston, MA

Nov 29 - Aras Developing Solutions (4 days) - Boston, MA

### **Japan**

Oct 7 - Aras Install and PLM Basics - Tokyo

Oct 11 - Aras Innovator Administration 1 - Tokyo

Oct 13 - Aras Innovator Workflow - Osaka

Oct 14 - Aras Innovator Administration 2 - Tokyo

Oct 19 - Aras Innovator Developer & API 1 - Tokyo

Oct 20 - Aras Install and PLM Basics - Osaka

Oct 21 - Aras Innovator Developer & API 2 - Tokyo

### **Korea**

Oct 19 - Aras Innovator Administration 1 - Seoul

Oct 20 - Aras Program Management - Seoul

Oct 21 - Aras Product Engineering - Seoul

### **China & Taiwan**

Oct 13 - Aras PLM Solutions - Taipei

Oct 13 - Aras Innovator Administration - Taipei

Oct 19 - Aras PLM Solutions & Administration - KunShan

Nov 3 - Aras Innovator Developer & API - Taipei

Nov 24 - Aras Innovator Administration - Taipei

Nov 30 - Aras Innovator Developer & API - KunShan

[Course Descriptions, Calendars, and Registration](#)

**DOWNLOADS - Recent Installs**

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AF Tech	L&T InfoTech
AMETEK	Lockheed Martin
Arima Lasers	Mahindra Satyam
Ascor SA	Microchip Technology
Atos Origin	Micron Engineering
Autoliv	Northrop Grumman
Automann	Photon-X
Blauer	Productos Forjados
Boeing	PWC
CAE	Quantum Design
Cameron GmbH	Seaspan Marine
Ceradyne, Inc.	SESHIN ELECTRIC
CGR Technologies	SolidWorks Corp.
COMPAL	Stanley
Dexcel Electronics Designs	Star Micronics
Donguk University	SUMISHO
DRS Technologies	TCS
Dycor Technologies	Technische Universität Darmstadt
ebro Electronic GmbH & Co. KG	Teknofanghi s.r.l.
Electro-Parts S.p.A.	Textron
Embedded Wireless Labs	Tongbu Electric
eseo	T-Systems
Esterline	Xerox Corporation
FAGOR Automation	ZD Power
Ferranti Technologies	アルゴグラフィックス
Fischer Automotive Systems	クリナップ
Fraunhofer EMI	デジタルプロセス株式会社
Global Tool Design	ピーエスケ株式会社
Globematics Technologies	동국대학교
GreenMind	信息部
HCL Technologies	惠陽兆吉鞋業有限公司
Honda	新日鉄ソリューションズ
Hubbell Power Systems	日本電産株式会社
Hydrofarm Inc.	株式会社 ダイハツテクナー
Hydromechanika	株式会社アルゴグラフィックス
Hyundai	株式会社ハイテックス
Infosys Technologies	武汉博威管理咨询有限公司
Invensys	法本

Kalypso  
Kato Enterprises

洪河五金电器有限公司  
联塑

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