



Solutions for Performance Driven Companies



MODEL-BASED SOA
technology

Aras Community Newsletter -- October 2010

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The recent ACE conferences around the world have all been really great; excellent speakers, good collaboration, outstanding energy. This month I've included a summary of my time at ACE Germany along with an overview of our vision (and more importantly, the reality) of how we fit "into the Clouds". Can also read about 'Things to Avoid' so you don't get "Stuck" during your PLM Selection / PLM Initiative.

HIGHLIGHTS - Aras Community Event 2010 Germany



Last week the ACE Germany conference was hosted by Freudenberg in Weinheim. I would like to give a special thanks to Freudenberg for hosting the event and to all presenters and partners for coming out and sharing their insights.

I went over to Germany to participate, and it was great to see such a diverse combination of people learning and collaborating on best practices with the Aras solutions. From my perspective it's always fascinating to see companies openly exchanging experiences and ideas to improve global product development and supply chain processes.

There were a lot of practical examples of how Aras is being used and numerous discussions about advanced new solutions, deployments, integrations and other PLM topics.

Corporate presenters included Freudenberg, GETRAG FORD Transmissions, Deutsche Blisterunion, Ubidyne and HYDROMETER GmbH of the DIEHL Gruppe. You can [read more and download the slides](#).

Our new partner T-Systems discussed our shared vision of providing dynamically scalable PLM solutions that integrate with global services and data and operate seamlessly wherever the customer requires - on-site, in the Cloud and in hybrid in-Cloud/on-Premise deployments (...and if you're interested in the Cloud topic, you'll want to check out the next article in the newsletter).

Several universities also presented on the graduate research projects they are conducting. TU Kaiserslautern presented on several initiatives including a new approach to Mechatronic Systems Engineering with integrated Mechanical, Electrical and Software design configuration management, as well as, their cross supply chain Engineering Network data model.

I especially liked the presentation from the IPEK Institute in Switzerland... and not just because of the title "Enterprise Open Source Will Win". He discussed how Aras's advanced technology and open approach are important to truly streamline and integrate the dynamic business processes of the future.

Overall, it was a great day and I'd like to thank everyone for coming out and being so active and engaged.

[ACE Germany Summary, Pics and Slide Downloads](#)

NEWS - Aras Explains PLM Cloud Strategy



Earlier this month you may have seen the news on our strategy for the Cloud. CIMdata, a leading PLM industry analyst & consulting firm, published our release in [Aras Explains Cloud Strategy](#).

The initial phase of the strategy is very simple. Lead the market in delivering an enterprise PLM platform that can be securely deployed in a wide variety of "Cloud" scenarios. This is already happening today.

You may not realize that Aras is a highly secure cloud-ready PLM solution, right now. There's not a special module and you don't need some secret decoder ring. Aras is a true cloud architecture that runs on the latest virtualization technologies and partitions well for distributed deployments where compute resources are automatically provisioned for elastic scalability.

Partitioning also enables a wide variety of deployment scenarios including hybrid deployments where replicated file vaults remain on-premise behind the firewall while application servers operate in the cloud. Web services federation enables secure connections to other systems whether located on-site or in the cloud. And there's a lot more. If interested, you can check out our site to read more on how the [Aras technology is ready for the cloud now](#).

Equally important, our enterprise open source business model fundamentally transforms the economics of operating PLM in a large-scale private cloud environment. Because the PLM license fees have been eliminated thousands of users from across the extended supply chain can have secure, full-functional access while from a financial perspective you maintain a predictable fixed cost structure.

The second aspect of our strategy is much more compelling for most organizations. We are providing global companies with the capability to leverage cloud-based data, services and analytics directly in the PLM workflow for new, more effective ways to conduct business.

What does that mean? Well, as data sets "of record" continue to expand in the cloud, such as online parts / component databases and other third-party sources, the ability for end users to securely access and bring information to the point of use in the right context during the PLM workflow represents a powerful new approach to achieve greater productivity. Additionally, services and analytics such as specification analysis, compliance validation and BPO product engineering services can also be seamlessly and securely integrated into your corporate workflows.

This may sound a bit futuristic to some people. What's important to understand is that these are the types of capabilities that we all use today in our personal lives. Whether we're accessing iTunes or booking a flight from our phones. And I don't know about you, but it's amazing to me that this seems like the distant future to many companies (and to the other major PLM providers). Well, we're making it possible now.

If you would like to know more, you can read our [PLM Cloud Strategy document](#). And if you're interested, please feel free to get in touch with me directly. Would be happy to answer any questions and help you move forward with your plans.

SUBSCRIBER NOTICE - Service Pack 2 Now Available

The latest Service Pack for Version 9.2 is now available - SP2

SP2 includes some expanded capabilities for troubleshooting and additional performance enhancements along with a number of issue fixes. Details are available on the Documentation page.

SP2 is available to companies with an active Aras Unlimited subscription package.

Subscribers can schedule a free upgrade to SP2 by contacting Aras support or an Aras certified partner.

[Read more about the Aras Unlimited subscription package](#)

RECENT BLOGS - Insight, Information, and Opinions

This month a lot of people (including us) were blogging about the PLM Selection Process and PLM Initiative Issues. I thought these were pretty interesting so I've included them below along with some other good materials.

You know that I always like to hear from you about the PLM topics at your company and other things on your mind. So, please feel free to let me know your thoughts or go ahead and comment on one of our posts.

Here are some of the posts I liked this month:

[PLM Selection - Don't Do This !](#) [Jos Voskuil's Weblog]

[3 Steps To Simplify PLM Selection Process](#) [Beyond PLM by Oleg Shilovitsky]

[Top 10 Ways PLM Initiatives Get "Stuck"](#)

[PLM Time To Value](#) [AESSiS Blog]

[More Thoughts on the Impact of diverging PLM business models on ROI & Time to Value](#) [AESSiS Blog]

[What is PLM? The Movie.](#)

[PLM Internationalization, Language Translations and Demos in Japanese](#)

[PLM Network Effect and Single Point of Truths](#) [Beyond PLM by Oleg Shilovitsky]

[THE REAL PROMISE OF THE CLOUD](#)

You can sign up for Email Alerts or RSS feeds from our blog to know about the latest posts.

Also, if you have your own blog or web site, you can link to the Aras PLM Community Blog at <http://www.aras.com/community/blogs/>.

TRAINING - Upcoming Sessions

Training combines hands-on exercises, overview presentations, and discussions so that participants achieve an in-depth understanding of the topics.

Get the education you and your team need for success with the Aras solutions. Regularly scheduled training sessions are **FREE for Aras Unlimited subscribers**.

Also, a series of new online training tutorials by Aras partner TAG Consulting are available at PLM-Training.com

United States

Nov 1 - Aras Configuring Solutions ****NEW**** (5 days) - Boston, MA

Nov 15 - Aras Developing Solutions ****NEW**** (4 days) - Boston, MA

Nov 29 - Aras Configuring Solutions ****NEW**** (5 days) - Boston, MA

Dec 13 - Aras Developing Solutions ****NEW**** (4 days) - Boston, MA

Japan

Nov 5 - Aras Install and PLM Basics - Tokyo

Nov 9 - Aras Innovator Administration - Tokyo

Nov 17 - Aras Innovator Developer & API - Tokyo

China & Taiwan

Nov 2 - Aras PLM Solutions - KunShan

Nov 6 - Aras Innovator Administration - WuHan

Nov 11 - Aras Innovator Developer & API - Taipei

Nov 15 - Aras Innovator Developer & API - Hong Kong

Nov 18 - Aras Innovator Administration - KunShan

Nov 24 - Aras PLM Solutions - Taipei

Nov 29 - Aras PLM Solutions - Chengdu

Nov 30 - Aras PLM Solutions - KunShan

Dec 9 - Aras Innovator Administration - KunShan
Dec 11 - Aras Innovator Developer & API - WuHan
Dec 16 - Aras Innovator Developer & API - KunShan
Dec 16 - Aras Innovator Administration - Taipei
Dec 28 - Aras PLM Solutions - KunShan
Dec 28 - Aras PLM Solutions - Taipei
Dec 29 - Aras PLM Solutions - Chengdu

[Course Descriptions, Calendars, and Registration](#)

DOWNLOADS - Recent Installs

Advanced Distributed Sensor Systems	MDR
Aircom Manufacturing	Medical International Technologies
Alphasystems	Microsoft
Altinay Robot Teknolojileri	Mitsubishi
AMETEK, Inc.	NTTDATA
Astek Corporation	Ogihara
ATS	PACCAR
Autodesk	Panacis Medical
AVF Group	Premium Aerotec
Barco Deutschland	PTC
Cadet Manufacturing	Qantas Defence Services
CAE	Rieter Automotive Management AG
Chi Lin Technology	Sandia National Laboratories
Chialin Precision Industrial	Seiko
Columbia River Carbonates	Semavision
COMPAL	SKY Inc.
Corvac Composites	Superform
CSC	Tata Technologies
DRC	Thermo Fisher Scientific
ECCO	think3
Ecole Centrale Paris	Tornado Medical Systems
Edwards Lifesciences	Trimont MFG
Embrionix Design	T-Systems
EPSON	Veolia Water
eQ Technologic	VIVICOM
Foxconn	TU Kaiserslautern
FPG	Westinghouse Electric
Gas Liquids Engineering	Wipro
GEA Power Cooling	Проектинжстрой
GlaxoSmithKline	ギケン
Groupe Biosecur	コムテック株式会社
Hart Design & Manufacturing	デジタルプロセス株式会社
HCL Technologies	プログレス・テクノロジーズ株式会社
HEICO Aerospace	三菱重工業
Hitachi	三菱重工業株式会社
Honeywell	富第資訊
HYDROMETER GmbH	応用技術株式会社
Infosys	株式会社 アルゴグラフィックス
Keenway Industries	株式会社 エス・アール・アイシステムズ
L-3 Communications	禾伸堂企業股份有限公司

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