



*ACE 2011 International*

# Aras Connected-Cloud

**At the intersection of Open Source and Cloud**



# Cloudy



- ▶ **Not going to talk about cloud PLM.**



# Less Cloudy

## ► Definitions

Public Clouds



Private Clouds



On-site Clouds



Community Clouds

Data, Services, Analytics, Products,...  
delivered using Cloud technologies, to closed communities

# Community Clouds



## ▶ Examples

- **Data** (automobile forecasts, supplier reliability, component data )
- **Services** (BOM cost analysis, secure communications, EDI )

## ▶ Web Standards: HTML, SOAP, XML, Web Services

- ▶ **Transaction fee or subscription based. Sometimes require the contribution of your data to help improve the data set.**

## Opportunity

**Leveraging these data and services within the PLM Context**

# Why?



- ▶ **Community Cloud can have larger data sets (for example device reliability data) which drives more accuracy and relevancy than can be created internally.**
- ▶ **Access to Analytics (including the software tools and the expert personnel) that you can't afford full-time, but provide high value occasionally.**
- ▶ **Infrastructure (expensive software, hardware, bandwidth) that you only need infrequently**
- ▶ **Consistency**

# How?



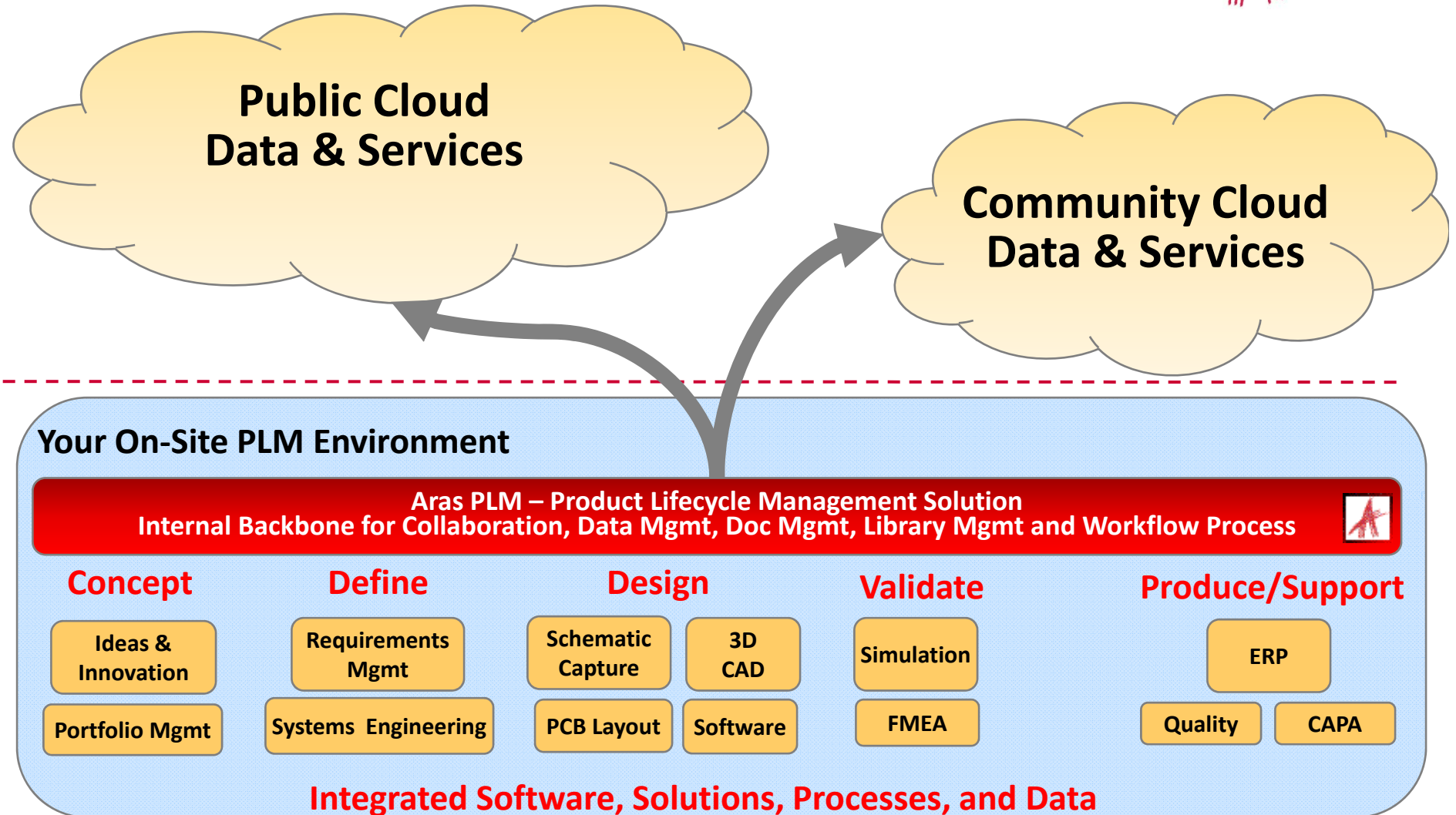
## ▶ **Avoid the Browser !**

- If we need to open a separate browser window and cut-paste between PLM and the web-site windows, or manually move files, the end-users will not adopt the tools consistently
- Once the browser is open, you do not control where engineers get data. Standardization and consistency are gone!

## ▶ **Build dialogs, wizards, processes, etc. in the PLM client application (federation) connected to the cloud sources**

- PLM context is used as starting point for search
- Data is retrieved automatically, no data entry

# Aras Connected Cloud



**Connecting your on-site, secure, data and processes with cloud-based data and services.**



# Trubiquity



# What's Next?



- ▶ **Additional Partners offering high-value services, data and products via the Connected Cloud.**
- ▶ **New wizards, dialogs, federation models within the Aras PLM environment that leverage the Cloud sources**
- ▶ **New on-site applications within the PLM system that leverage the Connected Cloud to perform analytics that were not possible without large data sets**
  - **Keep IP in house, run the analytics locally, but use the community cloud data or services in a secure way.**

# Cloud Data, Analytics and Services

End-users' applications integrated to fee-based cloud services



## Community Cloud

Web Services API's - Subscriber Access to Data, Intelligence, Services, Analytics,...

Component Search

RoHS/Reach Compliance

Quality History

Prototype Purchasing

Simulation

Product Costing

RFP

EOL Alerts

Warranty Mgmt

Standards

D&B



## Your Integrated Product Lifecycle Management Applications

BOM Analysis

Product Business Intelligence

Risk Analysis

Design Scorecard

Supplier Scorecard

Compliance

PLM – Product Lifecycle Management  
Backbone for Collaboration, Data Mgmt, Doc Mgmt, Library Mgmt and Workflow Process





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