



Solutions for Performance Driven Companies



MODEL-BASED SOA
technology

Aras Community Newsletter -- May 2009

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As the global economy stabilizes, companies around the world are kicking off new initiatives to further cut costs and improve competitiveness. Now is clearly the time to review strategies and figure out how to reducing expenses to help profitability.

The people I'm talking to are telling me that's why they are working on Aras projects and replacing their legacy PLM systems which can save 50% or more.

The energy and the results are undeniable. New initiatives, new savings, new benefits, new training, it's all happening right now! Join the action and help transform your company in the process.

MAJOR NEW BENEFIT - Upgrade Services Now Included in Aras Subscription

This month we made what some might call a "revolutionary advancement" for enterprise PLM software; we added **Bundled Upgrade Services** into the Aras Unlimited subscription package for **NO additional cost**.

Yes, you read that right... now New Releases and Service Packs, including the latest security updates, hot fixes, and enhancements which are available to subscribers, are installed without additional consulting service costs. Even heavily customized systems with extensive modifications will be upgraded without additional cost.

The new upgrade services represent an estimated value of \$30,000 to \$45,000 or more per year.

This is unheard of... If you have any question about how much value we're talking about, we suggest trying to negotiating this as a fixed price component of your maintenance contract with Oracle, PTC, Dassault, or one of the other major enterprise PLM systems providers. Don't take it personally if they get angry or laugh :-)

So, if you're an active Aras subscriber, logon to the Aras support portal, contact Aras support, or get in touch with your local certified Aras partner to get the latest updates installed. Service Pack 3 was just released this week (more info on SP3 below).

[Read More about Upgrade Services in Aras Subscription Package](#)

NEW REGION - Aras in Japan and Japanese Translation



Exciting international news! Aras is now available in Japan with full support and complete Japanese translation.

Making all of this possible is Progress Partners, who we would like to welcome to the corporate community. Located in Tokyo, Progress Partners is a highly experienced, professional systems integrator for PLM. They are now providing comprehensive enterprise services and consulting to companies throughout Japan.

In fact, Progress Partner's CTO, Masahiko Hisatsugu, is the author of a PLM best seller in Japan (see picture) which can be purchased on Amazon.com. Note: If you're considering buying the book, be sure you can read Japanese.

If your company has significant operations in Japan and a Japanese language PLM system is important, then Aras is now a great fit.

Your business can run English and Japanese simultaneously so that people in the US see English and people in Japan see the same screens at the same time in Japanese.

This is another example of how the open approach promotes collaboration and innovation to advance the Aras solutions much more quickly than other major PLM systems. We are proud to have companies all over Japan now downloading and using the Aras solutions with expert services and support from Progress Partners. Check out Aras in Japan at: <http://www.aras.jp/>

[Get in touch with Aras in Japan](#)

NEWS - Bringing Open Source Advantages to Engineering

Earlier this month Aras President and Founder, Peter Schroer, wrote an editorial piece for *NASA Tech Briefs* on the advantages of the open approach in engineering and how these techniques are transforming product development and PLM software.

It's a really good overview of the benefits and impact of open innovation across the corporate landscape. Wanted to share some of his thoughts with you here and provide a link to the rest if interested.

Bringing Open Source Advantages to Engineering

As a career engineer, the need to coordinate large- scale design activity and all of the associated information has presented an ongoing challenge. In my opinion, one of the most exciting developments over the past decade has been the mainstream adoption of open source techniques.

In the R&D and engineering world, the open source trend is transforming how we work and is enabling new forms of collaboration...

The 21st Century's Internet enablement has changed what is possible, and now the global recession is driving these new approaches, like open source, throughout industry and government alike. The advantages of the open approach in engineering span both the technical and business spheres. From a technical perspective, collaborative development introduces new innovations with greater quality at a faster pace than previously possible. From a business standpoint, enterprise open source removes the license fees, thereby eliminating the capital expense and significantly reducing the total cost.

The flexibility and control inherent in the open model represent a fundamental shift away from the restrictions imposed by the conventional software mentality, which forces complexity, cost, and risk onto the customer...

[Continue reading article here](#)

SUBSCRIBER NOTICE - Service Pack 3 Now Available

If your company has an active Aras Unlimited subscription package, then you will want to get the latest Service Pack for Version 9.1, SP3.

SP3 details available on the [Documentation](#) page.

If you don't know what Service Packs are, here's the quick overview. Service packs are subscriber-only releases that include Security Updates, Bug Fixes, New Features, Capabilities, and other important value added software not openly available.

Service Pack upgrades are performed as part of your standard subscription package by Aras (and in conjunction with your Aras certified partner if you have one).

That's right! SP installations are done without additional consulting costs, they're simply part of the subscription.

To get your Service Pack updates, logon to the Aras support portal, contact Aras support, or contact your local certified Aras partner.

And if you don't currently have an Aras Unlimited subscription... well, get in touch to find out how to get one!

[Learn about the Aras Unlimited Subscription and all the benefits](#)

UPCOMING - Training Sessions

Training combines hands-on exercises, overview presentations, and discussions so that participants achieve an in-depth understanding of the topics.

Get the education you and your team need for success with the Aras solutions.

Remember, regularly scheduled training sessions are **FREE for subscribers**.

Upcoming Training Sessions

June 9 - Aras Product Engineering - Boston, MA **(1 Space Left)**

June 22 - Aras Innovator Administration - Boston, MA

June 24 - Aras Innovator Workflow - Boston, MA

June 25 - Aras Innovator Developer & API - Boston, MA

June 22 - Aras Innovator Administration - Munich, Germany

June 24 - Aras Innovator Workflow - Munich, Germany

June 25 - Aras Innovator Developer & API - Munich, Germany

June 4 - Aras Innovator Administration - Taipei, Taiwan

June 18 - Aras Innovator Developer & API - Taipei, Taiwan

June 25 - Aras Innovator Developer & API - KunShan, China

July 20 - Aras Innovator Administration - Boston, MA

July 22 - Aras Innovator Workflow - Boston, MA

July 23 - Aras Innovator Developer & API - Boston, MA

July 27 - Aras Innovator Administration - Munich, Germany

July 29 - Aras Innovator Workflow - Munich, Germany

July 30 - Aras Innovator Developer & API - Munich, Germany

Aug 24 - Aras Innovator Administration - Munich, Germany

Aug 26 - Aras Innovator Workflow - Munich, Germany

Aug 27 - Aras Innovator Developer & API - Munich, Germany

[Course Descriptions, Calendars, and Registration](#)

Recent Downloads

A&P Technology	Japan Nuclear Fuel
Aashai Technologies	KHI
ADS	Kimchuk, Inc.
Advanced Analogic Tech	L&T
Aegis Solutions	LD Ingeniería
APD	Leggett & Platt
Aribus	McClarin Plastics
Arkham Technology	Mechanology
B&B Roadway	Microsaic
Ball Corporation	Mitek Corporation
Berchtold Corporation	Mobile Medical International
C&D Technologies	Mitsubishi Electric
Calibra Medical	Nautilus
Cardo Medical	Nippon Seiki
CIB	NSW
CIMPA	NTTdata
Cirque du Soleil	Nutek
CIS	PGT-Photonics
CVC Technology	Promecor Solutions
EADS	Propel Labs
Empire Kosher Poultry	Retech Systems
EverFocus	Sankogosei Ltd
Extech	Shanghai University
Fanuc Robotics	Sonnax
Flexi Manufacturing	Spectrum Controls
Flexur Systems	Stanley Works
FTC	Sumco
Harmony	Sumisho Computer Systems
Hillco Technologies, Inc.	Sumitomo
Hitech Mold	Sylmark
Honda	Technische Universität Kaiserslautern
HP	Tieto Deutschland GmbH
Huengsberg AG	Trac Star Systems
IB Ochozki	TraceParts
IBM	Ultrasonix
Infosys Technologies	Westward Industries
International Coffee & Tea	wirelessSEISMIC
International Datacasting	Wyeth
Intersema SA	Xerox
ITW Morgan Polymer Seals	Yikais