



Aras Community Newsletter -- December 2011

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Happy new year everyone. We're looking forward to a great 2012, and in this edition we're doing a review of 2011 as well.

BLOG - Aras in 2011: Growth & Innovation Around the World



Last year was another record breaker. In addition to achieving record sales and double digit growth again (that's 5 years in a row for anyone counting), we increased our customer base by over 43% to 296 worldwide.

Our success this year continues to reinforce our position as the industry's next generation PLM platform, and it underscores the power of our out-of-the-box solution suite to address the most complex PLM processes in global enterprise implementations.

We're proud of these strategic partnerships and are committed to the long term relationships we have as the PLM platform provider of choice at your company.

As we grow around the world, we're particularly glad to see a continuously expanding level of collaboration across the corporate community.

In fact, [our major open release](#) in 2011 of Aras Innovator, Version 9.3, had a combination of innovations from a wide range of companies including [Xerox](#), [Textron](#), [Lear Corporation](#), [Carestream Health](#), [Freudenberg](#), [DIEHL Metering HYDROMETER](#) and [numerous other customers](#).

The release was optimized for those large-scale PLM deployments where secure collaboration and federated integration are critical.

2011 also saw further enhancements to our CAD connector suite that includes CATIA, NX, Creo & Pro/ENGINEER, SolidWorks, Solid Edge, Inventor, AutoCAD and more, as well as, EDA systems such as Allegro, OrCAD, DxDesigner / DxDataBook, PADS, Expedition, Altium, Zuken CR-5000 and others.

And in the fall, we released an exciting new product for companies that run SolidWorks called [Aras EPLM for SolidWorks EPDM](#).

There were numerous solutions released by our partners which I highlight in the blog, and we also added a series of new enhancements to the Aras Community Project Site (that's powered by Aras Innovator) which expand your company's ability to collaborate securely.

More highlights, including some details on [our new global headquarters and job recruiting plans](#) (we're looking for more PLM pros), are listed in the [full blog post](#).

And what we'd really like to do is thank you for your participation and innovation with Aras in 2011, and we look forward to another record year in 2012.

[Read the full blog post "Aras in 2011: Growth & Innovation Around the World"](#)

NEWS - Aras PLM lines up against Windchill, Enovia, and TeamCenter



This year we got a lot of media coverage in a lot of different countries and languages. With so many stories about us it's easy to overlook some of the good articles.

In case you missed it when it first came out, here's a link to and some excerpts from a pretty good post that Oleg Shilovitsky at [Beyond PLM](#) did after attending our ACE 2011 International conference.

[Aras PLM lines up against Windchill, Enovia, and TeamCenter](#)

A week ago, I came back from ACE 2011 (Aras Community Event 2011), which took place in Detroit, MI. Let me propose a very provoking statement: Aras Innovator is on move to replace full fledged PLM products such as TeamCenter, Enovia / MatrixOne and Windchill. Over the 3 days, Aras presented technology, vision and community of people working with Aras Innovator. You can [get the highlights and download presentations](#) by navigating to the following link.

Aras: Business Changes and Customization

In the keynote session, Aras' President and CEO, Peter Schroer, presented the vision of open PLM platform with the ability to maintain a consistent pace of changes during the implementation cycle. Changes are inevitable. For the last years PLM vendors developed strategies to provide out-of-the-box PLM implementations. Aras put focus on "supporting organizational change".

In addition to that, Aras put a significant focus on their support of Software Customization. Customization of PLM software (and not only PLM), is an important factor impacting PLM implementation TCO. Aras is focusing on how to support customization, and it relates to the Aras Innovator platform capabilities.

Aras and Integration Stories

Integration is an important element of every PLM strategy and implementation. There are multiple aspects of integrations - desktops, CADs, PLM systems and ERP systems. Aras presented a very broad scope of integrations and integration technologies...

[Read the full article on "Aras PLM lines up against Windchill, Enovia, and TeamCenter"](#)

SAVE THE DATE - Aras Community Event 2012 International

Begin planning now to join us for this year's ACE 2012 International conference by putting a placeholder in your calendar for:

Date: May 1 - 3, 2012 (Tue - Thur)

It's going to be in the Detroit area again, and we're finalizing the venue now.

Details will be announced later this month so stay tuned...

Look forward to seeing you back in Motown!

UPCOMING EVENTS - CMPIC, CIMdata

CMPIC Configuration Management Training

CMPIC courses are designed to provide a detailed overview of CM planning, naming conventions, numbering practices, baselines, change control, traceability, status accounting, and more. The CMPIC classes explain the role of CM in the organization.

Upcoming Sessions

CM Dynamics - San Diego CA - Jan 9 - 10
CM Implementation - San Diego CA - Jan 11 - 12
CM Foundations - Panama City FL - Jan 23 - 24
CM Structures - Panama City FL - Jan 25 - 26
CM Dynamics - Panama City FL - Feb 21 - 22
CM Implementation - Panama City FL - Feb 23 - 24
CM Foundations - Stafford VA - Jan 30 - 31
CM Structures - Stafford VA - Feb 1 - 2
CM Dynamics - Stafford VA - Feb 27 - 28
CM Implementation - Stafford VA - Feb 29 - Mar 1

[CMPIC Training Schedule - - Agenda & Registration](#)

CIMdata PLM Certificate Program

CIMdata's PLM Certificate Program on enterprise PLM best practices provides you with an in-depth PLM education. The training is comprised of 9 sessions delivered over a five-day period through a series of lectures, case studies, tests, and individual as well as group exercises.

Upcoming Sessions

Atlanta, GA - Feb 6 - 10

Birmingham, UK - Mar 12 - 16

[CIMdata PLM Certificate Program - - Agenda & Registration](#)

TRAINING - Upcoming Sessions

Training combines hands-on exercises, overview presentations, and discussions so that participants achieve an in-depth understanding of the topics.

Get the education you and your team need for success with the Aras solutions. Regularly scheduled Aras training sessions are **FREE** for companies with an active Aras subscription.

Also, there are several self-paced, online training tutorials available at the Tata Technologies engineering training site called [i GET IT](#)

United States

Jan 9 - Aras Configuring Solutions (5 days) - Boston, MA

Jan 23 - Aras Developing Solutions (4 days) - Boston, MA

Feb 6 - Aras Configuring Solutions (5 days) - Boston, MA

Feb 20 - Aras Developing Solutions (4 days) - Boston, MA

Mar 5 - Aras Configuring Solutions (5 days) - Boston, MA

Mar 19 - Aras Developing Solutions (4 days) - Boston, MA

Japan

Jan 13 - Aras Install and PLM Basics - Tokyo

Jan 17 - Aras Innovator Administration 1 - Tokyo

Jan 19 - Aras Innovator Workflow - Tokyo

Jan 20 - Aras Innovator Administration 2 - Tokyo

Jan 25 - Aras Innovator Developer & API 1 - Tokyo

Jan 27 - Aras Innovator Developer & API 2 - Tokyo

Feb 3 - Aras Install and PLM Basics - Tokyo

Feb 7 - Aras Innovator Administration 1 - Tokyo

Feb 9 - Aras Innovator Workflow - Tokyo

Feb 10 - Aras Innovator Administration 2 - Tokyo

Feb 15 - Aras Innovator Developer & API 1 - Tokyo

Feb 17 - Aras Innovator Developer & API 2 - Tokyo

[Course Descriptions, Calendars, and Registration](#)

DOWNLOADS - Recent Installs

AIRTECH	L-3 Communications
Albion Clothing	Laser Systems
Altitude Aerospace	MAHINDRA AEROSPACE
Atos	Meril Life Science
Bakker Sliedrecht	Mitsubishi
Biodesix	Nexteer
Boeing	Northrop Grumman
CAE	NTT Data
Capgemini	NTTデータ東海
Carestream Health	PCC Structurals
Chemtrol	Rassar Systems
Chengdu Xiwang Info. & Technology Co. Ltd	RYOIN Co.,Ltd
Chung-Ang University	Sensor for Medicine and Science Inc (SMSI)
Cofely Energy & Infra	SHS France
Cognizant	Smart Manufacturing Technology
Conversion Sound, Inc.	Sogeclair Aerospace
CrossControl AB	Sogetti
CSC	Star Micronics
Dongguk University	Technological Institut of Western Macedonia
Ehinger Informatik	Tellumat Defence
Elecsys Corporation	ThyssenKrupp
Euramax-Industries	Transcosmos
ExaGrid Systems	T-Systems
Exere Philippines	Univance Corp
Foxconn	UPS
Friendly Robotics	UTC
Fulvisol Oy	Vivitti Technosolutions
Govoni Sauer Srl	アルゴグラフィックス
G-Tech	デジタルプロセス株式会社
HONDA	パイオニアFA1
HCL	华润微电子
Hitachi	厦門鑫一代
Hunter Douglas	山形大学大学院理工学研究科
Husky Injection Molding Systems	日本hp
HydroWorks	日清紡メカトロニクス株式会社
iJet Onboard	日産自動車株式会社
Infosys	株式会社アルゴグラフィックス
James Avery	株式会社エスペラントシステム
Jiangsu	瑞智科技开发有限公司
KNIGHTEC AB	青島嶗山应用技术研究所

More Info

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